

Toyota T-Ten Advisory Meeting Minutes

April 12, 2023

11:00 – 12:30 p.m.

Regional Meeting - Renton WA

Attendees Present: George Voile-SM Foothills, Scott Moritz-SM Heartland, Anton Sivayev- SM Michaels, David Schmitt-SM Titus-Will, Matt Malich-SM Renton, Arvin Merino-SM Seattle, Jerry Springer-SM Bellingham, Andrew Keller- Toyota Corp, Ryan Dawson- Toyota Corp.

Meeting Started at 11:29 a.m.

T-TEN Update

Approval of minutes moved and seconded; minutes approved. Jeff will email minutes out to committee.

COVERED T-TEN PROGRAM graduates from 2016-2023, current 2023 14 graduates, 2024 anticipate 13 graduates.

Current students are in HVAC training. Students are removing dashes, we treat the cars as customer cars, no parts left on car, everything works when done. Not scratches on trim or car.

ASE's current 71, goal by end of school year is 120. If you look at Toyota's requirements most of the students will be at expert level by getting 2 additional Toyota training classes, Smart Key and 672.

It is important that students partner with mentors? We understand they need to start on the lube rack. Most successful are the ones that come together with mentors and in the shop.

Nollan's class is working on engines, and all but one student has passed the ASE6 certification.

Jeff/Nollan: We also taught professional certification during winter quarter. There were 10 students who went through the class and passed. It is taught once a year. Ryan Dawson –“This is a supplemental program run by shoreline to help dealers get current additional technician training.” Jeff said it runs 22 days. This class is designed to take technicians you have hired that came from other branded vehicles. This class helped bring 7 of the technicians up to the next level. It requires 2 ASE's and 2 years' experience to get into class. It allows the Portland region to teach higher level classes and Shoreline to teach lower-level classes.

John Springer Sawyer went thru the Pro-Cert, and he has now attained all 8 ASE's after attending the class. This is a good way to move them along quickly and I can see his motivation change.

Arvin Merino asked if this may be able to be taught 2 times a year. Currently the only open teaching time is winter for the program.

Scott mentioned that while students are in T-TEN he cannot see the certifications on the classes they have finished the program, Jeff responded that Toyota holds the certifications to ensure that they finish the program before getting all the certifications. Scott asked if the students will be able to do certified inspections.

Nollan/Jeff: We are looking at adding a third instructor. This should start winter 2024, and the goal is to add technicians to the dealer base along with having the ability to have a student always at the dealer. (One in class and one working with you and then flip flop). We need dealer support as they cannot be in the program without working at a dealership while going through the program.

Jeff has 11 new students committed for this fall. Tuition is approximately \$14,000 for the 2 years.

Jeff: if you have partnered with a local high school we can help with:

Nollan: New curriculum, GTS+ have updated all the laptops and it works. Engine Repair curriculum has been realigned, Electrical slated for major update next year, ADAS, 5 new vehicles this last year giving us the ability to teach on the new vehicles. TMNA is now giving prizes for ASE's attained based on how many ASE's they achieve.

ASE-EF Certification will be due in December this year, and we will be looking for volunteers to help with inspections.

We have on campus housing; it is expensive but consider helping with tuition or fees. There are dealers that are helping or reimbursing and having the student commit to the dealer for 4 years.

We are open to everyone for comments or concerns. Are there things that are going well, not going well, are there things that we need to do better? No concerns were brought up.

Final thoughts, do you have a mentorship program in your dealership?

Meeting adjourned at 12:25 am